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Midwest BankCentre Expands to Kansas City with New Business Production Office Bank Appoints Kansas City Banking Veteran Trey Cunningham as Kansas City Market President

ST. LOUIS (October 30, 2023) --- As the Kansas City economy continues to grow at a fast clip, [Midwest BankCentre \(MBC\)](#), the second-largest privately held community bank in the St. Louis region, is announcing today their expansion into Kansas City with the appointment of Kansas City banking veteran Trey Cunningham as the Kansas City Market President. This is the Bank's first business production office in Missouri that is outside of the St. Louis region.



The Kansas City business production office offers Midwest Bank Centre's full suite of business services as well as customized solutions with loans, deposits, and treasury management services. The office also offers nearly all of their consumer products online at MidwestBankCentre.com, including personalized banking, mortgage lending, and home equity loans. MBC has digitized everything 'behind the handshake' to make the bank more effective and efficient – in fact, customers can open a savings or checking account online in as little as five minutes.

"The GDP of Kansas City has grown steadily over the past 20 years and has more than doubled over the past two decades," said Orvin T. Kimbrough, Midwest BankCentre's Chairman and CEO. "With billions of dollars in investment, downtown Kansas City now welcomes more than 10 million visitors

each year compared to just more than 225,000 twenty years ago. That kind of investment has spurred regional growth in business and the local economy, making Kansas City the perfect choice for our first business production office in Missouri that is outside our home in the St. Louis region..”

Midwest BankCentre already has several customers in the Kansas City area – mostly businesses that started in St. Louis and expanded. “The idea for a business production office grew out of the evolution of how consumers and businesses do their banking today,” said Danny Pogue, President – Commercial, Retail & Small Business Banking. “These days, business owners and consumers alike expect their bank to be there for them when they need it, including online and through their mobile devices. This Kansas City office will help more Midwestern businesses grow and thrive through our hybrid approach of personalized service combined with state-of-the-art technology.”

Midwest BankCentre is excited to add Trey Cunningham to the team as Kansas City Market President. Cunningham brings a wealth of Kansas City business knowledge to Midwest BankCentre, having served as Kansas City Market President for Emprise Bank for the past four years, in addition to serving as Vice President of the Commercial Banking Division at Simmons Bank in Kansas City and relocating to Kansas City from Columbia, Missouri, in 2017 to become Vice-President of the Healthcare Banking Division for Commerce Bank. Before that, Cunningham worked at UMB Bank for nearly 10 years in both Columbia and Jefferson City, Missouri. Cunningham graduated from the University of Missouri – Columbia with a Consumer and Family Economics and Personal Finance degree in 2003.

As Midwest BankCentre’s Kansas City Market President, Cunningham will build a commercial lending and treasury team, build the Midwest BankCentre brand in the Kansas City market, and work to develop and retain top commercial banking relationships in Kansas City and surrounding areas, focusing on commercial real estate, commercial and industrial businesses, healthcare, and Small Business Administration lending.

“Midwest BankCentre understands that local relationships and local knowledge are key to strong and productive banking relationships,” said Cunningham. “Kansas City is a growing city with a strong business community. As more and more banks consolidate and grow larger and larger with decision makers on the east and west coasts, I’m excited this Missouri-based community bank is coming to

Kansas City. I'm thrilled to be helping the team that will bring deeper and more impactful service to the businesses and people of Kansas City."

About Midwest BankCentre

Midwest BankCentre's current assets exceed \$2.7 billion and deposits total more than \$2.27 billion. A mainstay of the greater St. Louis community banking scene since 1906, the Bank employs a staff of about 280 working at 17 bank locations in the City of St. Louis, St. Louis, Jefferson and St. Charles counties in Missouri and St. Clair County in Illinois and 11 states throughout the United States. The Bank is also building a team and will open a business production office in Kansas City, Missouri. It empowers people, enables businesses, and energizes neighborhoods through the strength of its financial services, including personalized consumer and business banking, business cash management, mortgage lending, home equity loans, financial planning and investments, insurance, and digital banking.

Midwest BankCentre is a local leader in the St. Louis Regional Financial Empowerment Coalition (formerly the St. Louis Regional Unbanked Task Force) and its Bank-On Save-Up St. Louis initiative. Since 2001, Midwest BankCentre has consecutively achieved the Bauer Financial 5-Star Superior financial rating each quarter. The Bank has been recognized for its success in bringing access to reasonably priced capital to traditionally underserved markets and elevating financial inclusivity by addressing the banking needs of low- and moderate-income market customers who are often overlooked. Recent awards include the 2023 Innovation in Philanthropy Awards from the St. Louis Business Journal, the 2022 Champions of Diversity & Inclusion Award (for-profits) from the St. Louis Business Journal, and Energage's 2021, 2022, and National Top Workplace Award for diversity, equity, and inclusion practices.