



NEWS RELEASE

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Marc Langdon Joins Midwest BankCentre as VP-SBA Business Development Officer

St. Louis, MO (July 8, 2024) – **Marc Langdon** has joined **Midwest BankCentre** as vice president-SBA business development officer, reporting to **Hakim Kassam**, senior vice president/director of SBA lending.

In his new role, Langdon will spearhead new business development initiatives, extending SBA financing options to small businesses across the nation. He will focus on structuring and originating SBA loans, including 7(a) loans for working capital and 504 loans for fixed assets like land, buildings, and equipment. Both loan options offer lower down payments and competitive rates.

With over two decades of experience, Langdon has been instrumental in facilitating the growth of numerous small businesses through various SBA lending products. He boasts a remarkable track record, having completed over \$500 million in loan volume during his tenure with banks and non-bank lenders. Langdon's exceptional achievements have garnered him multiple "Lender of the Year" accolades from Certified Development Companies (CDCs), particularly for his adept utilization of the 504 program.



"Marc is a true advocate for small business owners, recognizing the significance of these transactions as pivotal moments in each client's career. We are thrilled to welcome him to our team," said Kassam.

Before joining Midwest BankCentre, Langdon served as vice president at CBRE, Capital Markets, and previously held the same title at PNC Bank. He holds a bachelor's degree in journalism from the University of Missouri-Columbia.

Midwest BankCentre's SBA Division offers comprehensive financing solutions to small businesses nationwide through the 7(a) and 504 U.S. Small Business Administration (SBA) programs. In recognition of their expertise, the bank was awarded SBA Preferred Lender status in October 2022. Midwest BankCentre has also been acknowledged as a leading SBA lender in the St. Louis region by the *St. Louis Business Journal*, ranking third out of 20 banks in the St. Louis metro area. The bank's commitment to SBA lending is further evidenced by its loan volume exceeding \$17 million in 2023, more than four times the amount issued in 2022.

About Midwest BankCentre

Midwest BankCentre's current assets exceed \$2.72 billion, and deposits of approximately \$2.27 billion as of 3/31/24. A mainstay of the greater St. Louis community banking scene since 1906, the Bank employs a staff of about 280 working at 17 bank locations in the City of St. Louis, St. Louis, Jefferson, and St. Charles counties in Missouri and St. Clair County in Illinois and 11 states throughout the United States. The Bank also opened a business production office in Kansas City, Missouri, in 2023. It empowers people, enables businesses, and energizes neighborhoods through the strength of its financial services, including personalized consumer and business banking, business cash management, mortgage lending, home equity loans, financial planning and investments, insurance, and digital banking.

Since 2001, Midwest BankCentre has consecutively achieved the Bauer Financial 5-Star Superior financial rating each quarter. The Bank has been recognized for its success in bringing access to reasonably priced capital to traditionally underserved markets and elevating financial inclusivity by addressing the banking needs of low- and moderate-income market customers who are often overlooked. Recent awards include the 2023 Innovation in Philanthropy Awards from the St. Louis Business Journal, the 2022 Champions of Diversity & Inclusion Award (for-profits) from the St. Louis Business Journal, and Energage's 2021, 2022, and 2023 National Top Workplace overall award and awards for diversity, equity, and inclusion practices.